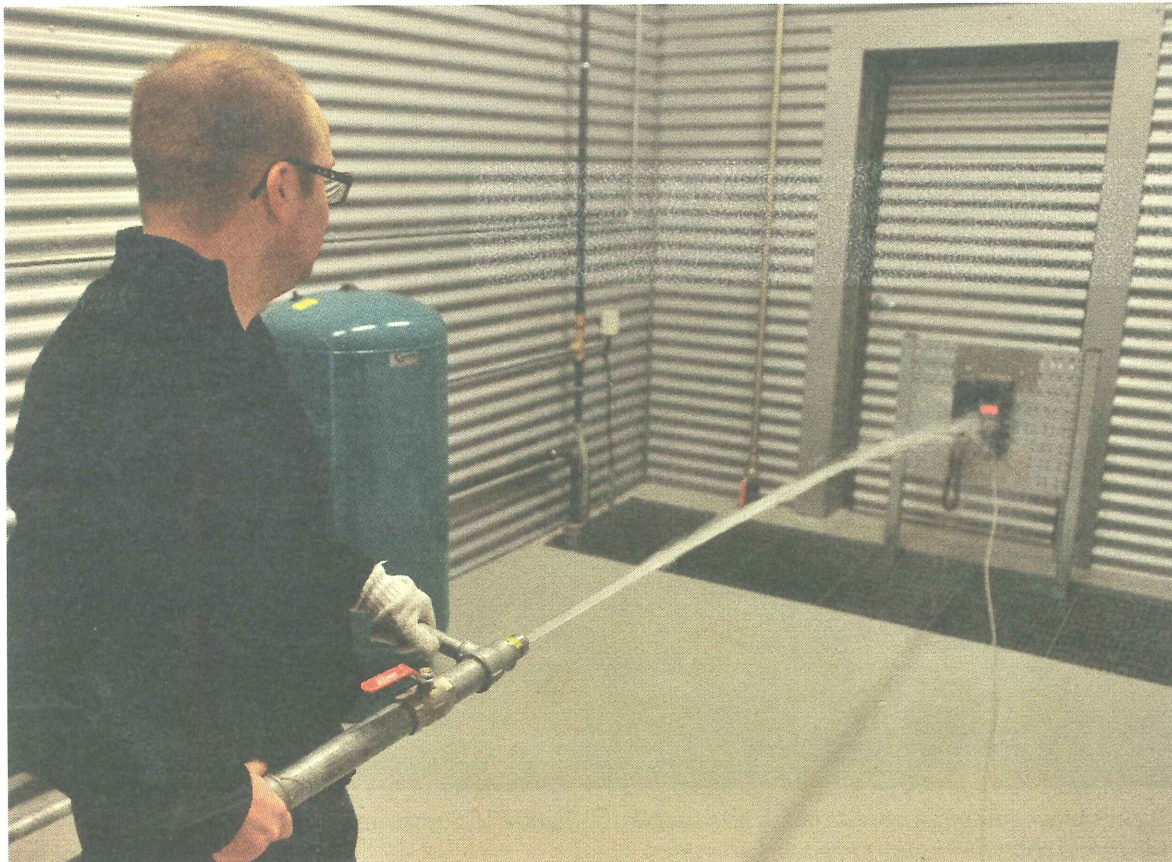


Visit SeaCom at booth B01-31C in the Danish Pavillion at Nor-Shipping 2011



If the equipment is to be used at sea – it should be able to withstand water. Simple enough statement. Even if it's a communication system.

On board communication - prepared for the future

Wired on board communication is essential for safe maneuvering of ships, efficient management and not least: Crew welfare. And though internal communication is perhaps not on the lips of everyone - it should be. If the solution is right, that is.

Now every ship and shipping company has different needs and aims, but the more flexible the system, the more requirements are met. Like the SeaCom Maritime Communication System. A combined Danish / Dutch product – with a very important Norwegian touch... “Along with our brand new DNV type approval, we are releasing a series of new communication stations which can all be seen on the Nor-Shipping exhibition” says R&D manager Carl Johan Jensen from Aarhus-based SeaCom.

Company Sales and Logistics manager Brian Mortensen continues: “During the recession period we didn't just hold on to what we had and hoped for better days. Instead we aimed for the future beyond the crisis and tried to find out – spot on – what the future wanted. And we believe on board communication is among the answers. Therefore we really spent much of our time optimizing our production lines at the facilities of NECAS A/S in Aalborg, Denmark”.



SeaCom-gear is developed, tested and produced in Denmark.

The system manufactured by SeaCom is not only unique, but also easy to install, easy to use and on top of that (and not least) price competitive compared to other on board wired communication systems for merchant ships of any type (excluding cruise ships). That includes telephony, intercom, talk-back for supply vessels, container vessels, tankers, dive support vessels, patrol boats, dredgers, river ships etc.

The product and the business

All integrated into one small-sized exchanger unit. The product is designed and tested to be compliant with the IEC60945 and IACS E10, which is required for obtaining the DNV type approval. As an example all equipment is operating at minus 25 degrees Celsius to plus 70 degrees Celsius, and the units designed for exposed use are tested to withstand 30 minutes of direct spraying with a fire hose. This ensures long lifetime when installed on board. Actually it speaks for itself...

The research and product development is done at SeaCom's office Aarhus Denmark and actually largely performed by Engineer and Managing Director Carl Johan Jensen – while the sales and service functions for Scandinavia, Poland and Russia are taken care of by Sales and Logistic Manager Brian Mortensen, strongly supported by Business Development Manager Kristian Bech Andersen.

International sales and service is taken care of by SeaCom's majority owner, Dutch-based Alphasat Marine Rotterdam, with offices in Rotterdam, Auckland and Singapore and 80 employees.

All production takes place in Denmark, ensuring a close and direct way from development to production – not to mention that the guaranteed quality of products is ensured by use of the well-known and skilled Danish manufacturer NECAS A/S. The latter also produces other DNV approved and Wheel market products, and is able to produce quality in accordance with the tough AS9100 standard.

SeaCom has delivered systems for the largest contain-

erships in the world built for A.P. Møller Mærsk A/S by shipyard Lindø Odense Denmark, as well as supply vessels built on shipyard Straalsund for Maersk Supply. For the latter, Maersk Supply Service has chosen to make an owner's supply of the SeaCom systems.

SeaCom has also supplied communication systems for Swedish icebreakers, numerous Maersk Line container and supply vessels, Wallenius Wilhelmsen car carriers, OW Bunker, Clipper multipurpose vessels, Nordic Tankers – to mention a few.

SeaCom is a Danish company founded in 1999 by Carl Johan Jensen and Thomas Sandung – former chairman of Ericsson Marine Communication Göteborg. From 2007 SeaCom has been owned 75 % by Alphasat Marine Rotterdam. The company is located in Aarhus, Denmark and has 20 years of experience with on board wired communication. In close cooperation with Alphasat Marine, SeaCom has evolved into a major player on this conservative and somewhat forgotten market.

During the last years of maritime recession, the research and development department of SeaCom has been working hard to prepare the new easy to install wired on board communication system for the good times to come. As a result of this work, SeaCom has just received a type approval certificate, issued by Det Norske Veritas, for the SeaCom maritime communication system. SeaCom is the first Danish company to receive such a type approval certificate, based on the updated DNV Statutory Interpretations of 2011.